October 31, 2006

### **VIA ECFS**

Marlene H. Dortch, Secretary Federal Communications Commission The Portals 445 12th Street, S.W. Washington, D.C. 20554

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Re: Neutral Tandem, Inc. Petition for Interconnection and Motion for Interim Order To Preserve The Status Quo; WC Docket No. 06-159

Dear Ms. Dortch:

Pursuant to Section 1.1206 of the Federal Communications Commission's ("Commission") Rules, 47 C.F.R. § 1.1206, please find attached to this letter a White Paper (and associated press release) concerning tandem diversity and homeland security that will be released tomorrow. The principal author of the White Paper, entitled *A Homeland Security Issue: Tandem Diversity and the Public Switched Telephone Network*, is John Calarco, a former Verizon executive responsible for the administration of Verizon's New York City Sector Tandems and planning the Verizon (then NYNEX) Access Tandem Network. Ellen C. Craig, former Chairman and Commissioner of the Illinois Commerce Commission, is a contributing author.

This White Paper demonstrates the public interest benefits of the Petition and Motion. As the comments of nearly every party have shown, including those filed by City of New York, the City of Chicago, and the New York Department of Public Service, Verizon Wireless' intransigence has exposed the PSTN unnecessarily to increased risk, and granting the Petition and Motion expeditiously is consistent with Chairman Martin's commitment to protect public safety.

Pursuant to the Commission's Rules, this letter is being filed in the above-captioned proceeding for inclusion in the public record. Should you have any questions, please do not hesitate to contact the undersigned.

Sincerely,

/s/ Russell M. Blau

Counsel for Neutral Tandem, Inc.

Attachments

cc: Michelle Carey
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Scott Deutchman
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Marlene H. Dortch October 31, 2006 Page 2

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# NEUTRAL TANDEM'S INDEPENDENT NETWORK STRENGTHENS NATION'S STRATEGY FOR HOMELAND SECURITY

White Paper Echoes Independent Panel Findings Showing Need for Tandem Diversity, With Current Deliberations in FCC Docket No. 06-159

**CHICAGO, November 01, 2006** – Neutral Tandem, Inc., the nation's leading independent provider of inter-carrier tandem services, has asked the Federal Communications Commission to review its pending petition to directly interconnect with Verizon Wireless, Docket No. 06-159, by further establishing the public interest benefits of adding necessary tandem diversity within the nation's telecommunications infrastructure. The pending petition is currently supported by the New York Department of Public Service, the cities of New York and Chicago, and a wide variety of other parties, including AT&T.

A recently released white paper, entitled *A Homeland Security Issue: Tandem Diversity and the Public Switched Network* agreed with the findings of the FCC's Independent Panel reviewing the impact of Hurricane Katrina's effect on communications networks and the need for tandem diversity<sup>1</sup>. The FCC panel noted: "The switches that failed, especially tandems, had widespread effects on a broad variety of communications inside and out of the Katrina region." The report also concluded that "...high volume routes from tandem switches, especially in and around New Orleans were critical and vulnerable." The impact of outages included: inability of local carriers, including wireless and wireline, to exchange traffic and complete calls; inability of long distance calls to enter or leave areas served by the tandem; and hampered communications for those most affected by the tragedy.

John Calarco, an executive with over 30 years of experience in the information services industry and Ellen C. Craig, who served previously as the Chairman and Commissioner of the Illinois Commerce Commission co-authored *A Homeland Security Issue: Tandem Diversity and the Public Switched Telephone Network* on behalf of Neutral Tandem. The authors identified Neutral Tandem as having the necessary diverse tandem facilities located in separate locations from existing incumbent local exchange carrier (ILEC) tandems critical to adding reliability to the public-switched telephone network (PSTN).

<sup>&</sup>lt;sup>1</sup> E.B Docket No 116-19, Released June 19, 2006; Recommendations of the Independent Panel Reviewing the Impact of Hurricane Katrina on Communications Networks, Effect of Hurricane Katrina on Various Types of Communications Networks.

# NEUTRAL TANDEM'S INDEPENDENT NETWORK STRENGTHENS NATION'S STRATEGY FOR HOMELAND SECURITY; Page Two

"The addition of Neutral Tandem into the nation's telecommunications infrastructure dramatically improves network reliability. It's in the public's best interest to encourage private sector investments that strengthen the communications infrastructure, and any serious disaster recovery plan should include tandem diversity," said John Calarco. A copy of the article can be found at www.neutraltandem.com/news.aspx.

"We are gratified to see Neutral Tandem recognized as a needed solution for tandem diversity, and we are especially encouraged that FCC Chairman Martin recently highlighted his commitment to making public safety and emergency preparedness a top priority in his testimony before the Senate Commerce Committee," said Rian Wren, Chief Executive Officer of Neutral Tandem. "Neutral Tandem provides the public with precisely the type of redundancy found lacking in the FCC's Hurricane Katrina report, and that's why the cities of New York and Chicago, along with the New York Department of Public Service and others have strongly supported our efforts to bring tandem diversity immediately to the public."

"This issue, which has been in front of the FCC for two years, has a direct impact on our country's ability to respond and recover from Homeland Security events impacting telecommunications infrastructure," said Surendra Saboo, Chief Operating Officer of Neutral Tandem. "We hope that Chairman Martin's commitment to the Senate making Homeland security issues a priority is reflected in the FCC's handling of Docket No 06-159."

Neutral Tandem's network strengthens the PSTN and reduces the potential for call failures during natural and man-made disasters by providing:

- o Distinct physical tandem locations, separate from existing ILEC tandems.
- Transport and facility diversity with multiple access points and termination paths, where 98.5% of Neutral Tandem's transport is routed independent of the ILEC.
- o Safeguards such as generators and battery back-up to ensure continued operations.

Neutral Tandem provides tandem services to more than 50 major carriers, including nearly all of the major wireless, competitive local exchange carriers (CLECs), cable and VoIP service providers to exchange traffic, providing a redundant and cost-effective alternative to ILEC tandems. The company is operational in many U.S. markets, including: Atlanta, Boston, Chicago, Cincinnati, Cleveland, Columbus (OH), Detroit, Indianapolis, Los Angeles, Miami/Fort Lauderdale, Milwaukee, Minneapolis, New York, Northern New Jersey, Orlando (FL), Rochester (NY), Tampa (FL), Washington D.C., and the state of Connecticut.

# NEUTRAL TANDEM'S INDEPENDENT NETWORK STRENGTHENS NATION'S STRATEGY FOR HOMELAND SECURITY; Page Three

# About Neutral Tandem, Inc.

Neutral Tandem, Inc. is the nation's leading provider of independent tandem and voice peering services to wireless, wireline, cable and VoIP companies. Founded in 2003, the company has created the largest non-PSTN (Public Switched Telephone Network) tandem network in the U.S., facilitating inter-carrier communications with a cost-effective alternative to the Incumbent Local Exchange Carrier (ILEC) network. Neutral Tandem's network builds redundancy, security and operational efficiencies into the nation's telecommunications infrastructure by connecting over 133 million end points (terminating numbers) in 46 U.S. markets. The company is headquartered in Chicago. Please visit Neutral Tandem's website at: www.neutraltandem.com.



**A Homeland Security Issue:** 

Tandem Diversity and the Public Switched Telephone Network



Network Reliability White Paper Issued by: Neutral Tandem, Inc. October 2006

#### About the Authors:

John Calarco is an executive with over 30 years of diverse experience in the Information Services Industry. His career has included managerial positions at AT&T and Verizon (formerly NYNEX). In his career, Mr. Calarco was responsible for the administration of the New York Metro LATA Sector Tandems. Subsequently, he participated in planning the Verizon (then NYNEX) Access Tandem Network and authored plans and white papers to support the expansion and evolution of the network. Mr. Calarco teaches undergraduate technology courses at Briarcliffe College in Bethpage, New York. Mr. Calarco completed his undergraduate work at New York University and his telecommunications technical training at the Bell System Center for Technical Education (BSCTE, 1989). Mr. Calarco has also completed management courses at Rutgers and Columbia Universities. He holds professional certifications as a Facility Management Administrator from the Building Owner's Management Institute, Networking + Professional Certification from CompT1A and Professional Consultant Certification from Ernst and Young.

### Contributing Author:

• Ellen C. Craig is an attorney who has been appointed by the Illinois Governor to the Illinois Executive Ethics Commission. She served previously as the Chairman and Commissioner of the Illinois Commerce Commission from 1989 to 1994. Ms. Craig also served as the Deputy Chief of Staff to Illinois Governor James R. Thompson. Ms. Craig is a member of the Board of Directors of The Chicago Appleseed Fund for Justice, and the Metropolitan Planning Council, and she is a member and former Chair of the Environmental Law & Policy Center's Board of Directors. Ms. Craig is a consultant to investment banking and telecommunications companies on domestic and interHomeland utilities and telecommunications issues. She holds a B.A. degree from Cardinal Cushing College and a J.D. degree from The John Marshall Law School.

# A Homeland Security Issue: Tandem Diversity and the Public Switched Telephone Network:

### **Executive Summary**

Much has been written recently about the inability of our nation's telecommunications infrastructure to absorb the blows dealt by man-made and natural disasters. Despite the growth of new, competitive telecommunications networks, such networks are often highly dependent on the incumbent local exchange carriers' ("LEC") infrastructure. The nexus of interdependence between these competitive carriers and the incumbent LEC networks are LEC tandem switches; the tandem switches is where the networks connect. Given that over half of the nation's voice traffic is now routed via competitive carriers, this dependency on legacy LEC tandems creates a critical choke point in our nation's telecommunications infrastructure, exposing the public to serious risks that have recently been identified as a homeland security issue. Hardening the country's telecommunications network by introducing independent tandem infrastructure is essential to homeland security: it reduces significantly the risk of network failure in times of national disasters and can contribute measurably to rapid disaster recovery. Given that such a solution is available to the public at no cost to taxpayers, this public policy should be adopted and implemented immediately.

### Homeland Security and the Lessons Learned from 9/11 and Hurricane Katrina

On September 11<sup>th</sup>, 2001, a terrorist attack destroyed the World Trade Center Towers and a significant and critical part of the network infrastructure serving New York City. Verizon switching hubs and transmission facilities throughout the financial district were destroyed.

A special report written in the aftermath of the tragedy concluded<sup>1</sup>:

"...In an effort to build systems that are easy to use, readily accessible, and have broad activity, telecommunications companies (under the jurisdiction of federal regulatory agencies) have built systems that are vulnerable to deliberate attack. To decrease that vulnerability, significant changes must be made to both systems hardware and software...Network plant vulnerabilities primarily arise out of physical proximity. Switching and routing equipment that provide the telecommunications backbone for a geographic area often are located in just a few buildings, making an easy target for attack. That fact was underscored on September 11<sup>th</sup> when the World Trade Center collapse knocked out a telecommunications facility in Lower Manhattan that supplied 80 percent of the New York Stock Exchange's communications capacity...As for Bell's (ILEC) rivals, one study shows that less than 10 percent of competing carriers have facilities fully separate from Bell networks..."

Despite heroic efforts by hundreds (if not thousands) of telecommunications employees to restore service in the area - the current Public Switches Telephone Network (PSTN) failed the people of New York for days, weeks, and months.

<sup>&</sup>lt;sup>1</sup> Special report after 9/11, dated October 2001; John Wohsletter, Discovery Institute.

Hurricane Katrina was a much different disaster, affecting a much broader area with sustained damage over a much longer period of time. Despite these differences, the resulting failures of the PSTN were identical.

#### The FCC found:

"...more than 3 million customer phone lines were knocked out in Louisiana, Mississippi, and Alabama area following Hurricane Katrina. The wireline telephone network sustained significant damage both to the switching centers that route calls and to the lines used to connect buildings and customers on the network. Katrina highlighted the dependence on tandems and tandem access to SS7 switches. The high volume routes from tandem switches, especially in and around New Orleans were especially critical and vulnerable. Katrina highlighted the need for diversity of call routing and avoiding strict reliance upon a single routing solution...The switches that failed, especially tandems, had widespread effects on a broad variety of communications in and out of the Katrina region. As an example, a major tandem switch in New Orleans was isolated, which meant that no communications from parts of New Orleans to outside the region could occur." <sup>2</sup>

FCC Commissioner Michael J. Copps stated,

"Measured in these terms, this report is a shocking indictment of the disaster readiness of our existing communications networks...In light of these sobering conclusions, I think the central question raised by the report is how - and not whether- the communications industry should begin to incorporate more rigorous standards into how it constructs and maintains networks." <sup>3</sup>

With respect to the PSTN, the lessons learned from 9/11 and Hurricane Katrina are similar. Reliability, resiliency and survivability are dependent on the availability of diverse transmission facilities and switching, especially tandems.

The current PSTN architecture and LEC tandem network no longer serves the public's best interest.

The LEC tandem networks were designed to provide a level of survivability at a time when the preponderance of voice traffic originated and terminated on their own network. With the increasing migration of traffic to competitive carriers, a serious and threatening single point of failure has evolved in the interconnection of these networks. This single point of failure is the LEC tandem switch.

Built and managed almost exclusively by the old AT&T monopoly (and its LEC heirs), tandem switches perform the role of handing off traffic between multiple subtended end office switches. If one or more LEC tandem switch becomes incapacitated, those subtended interconnected end office switches, even with some overflow capacity, experience an increased risk of being isolated and the entire Public Switched Telephone Network (PSTN) impacted.

<sup>&</sup>lt;sup>2</sup> Recommendations of the Independent panel Reviewing the Impact of Hurricane Katrina on Communications Networks, Effect of Hurricane Katrina on Various Types of Communications Networks FCC Docket No. 116-19, Released June 19, 2006 at \_\_(emphasis added)("Hurricane Katrina Report").

<sup>&</sup>lt;sup>3</sup> Statement of Michael J. Copps, Re: Report and Recommendations to the Federal Communications Commission, from the independent Panel Reviewing the Impact of Hurricane Katrina on the Communications Networks at \_\_ (emphasis added).

In the case of Hurricane Katrina, the failure of BellSouth tandem switches crippled communications across entire regions of the southeast precisely when those areas needed communications the most. On 9/11, the Verizon West Street central office, a major switching hub where scores of competitive carriers collocated and interconnected, was severely damaged; thus triggering a catastrophic ripple throughout the industry as many competitive carriers lacked alternative facilities to serve customers in the Wall Street market, again isolating subtended switches and leaving end users without service.

The impact of the recent disasters included:

- o Inability for long distance calls to enter or leave areas served by the tandem.
- o Hampered communications for first responders.
- o Isolation of the public from emergency information and assistance.
- Inability of local carriers, including wireless and wireline, to exchange traffic and complete calls.

The explosive growth of new carriers that rely predominately on LEC tandem switches to exchange traffic with other carriers has exacerbated the need for LEC tandem diversity. Wireless carriers, cable telephony, VoIP providers, and Competitive Local Exchange Carriers all rely principally on LEC tandem switches to exchange traffic with one another.

### Original Route Diversity Has Eroded with Competition

The PSTN was originally planned and engineered as a single network under the concepts of the regulated AT&T monopoly. Serving central offices were woven together as a network by being direct connected with other central offices as well as being interconnected with primary and often secondary tandems, which enabled indirect interconnection with other switches and alternative routes for overflowing traffic when direct connections were unavailable due to capacity or service interruptions. For example, a call needing to be connected between one central office (CO 1) to another central office (CO 2) could have four routes for termination:

1. Direct connections between CO 1 and CO 2

Figure 1

- 2. Indirect connection between CO 1 through its primary tandem (T 1) and then to CO 2
- 3. Indirect connection between CO 1 through its secondary tandem (T 2) and then to CO 2
- 4. Indirect connection between CO 1 through T 1 to T 2 and then to CO 2

LEC Tandem T 2

LEC Tandem T 2

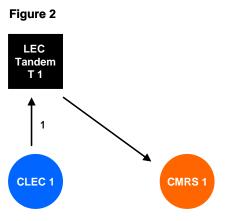
LEC CO 2

This diversity of alternative routing was made possible by the integrated engineering and interconnection of the Bell System.<sup>4</sup>

<sup>&</sup>lt;sup>4</sup> Obviously, not all end offices have this topology. Routing topology is a function of traffic patterns and demand. There are various configurations on routings within LATAs. The one

As the competitive landscape evolved, the LEC tandems became a natural interconnection point for the new long distance, wireless, cable telephony, and competitive local exchange carriers to exchange calls with each other (i.e., "transit" calls). But this proliferation of diversely managed competitive switches subtended to the LEC tandems made centralized network planning and system redundancy more difficult.

Today, for example, competitive local carriers principally exchange traffic by routing traffic indirectly to each other through the LEC tandems. On a relative basis, there is very little direct connection of competitive switches. Yet, it is estimated that over half of the nation's voice traffic is originated by these competitive carriers. Also, the LECs traditionally prohibit inter-tandem routing of traffic or assess significant charges. Thus, there is principally one call path for completion of traffic between, for example, one CLEC central office (CLEC 1) and a wireless' carrier's switch (CMRS 2) and that is through the LEC tandem. Thus, a call is sent by CLEC 1 to the LEC tandem (T 1) that the CMRS 2 switch homed (or subtended) to, as shown in Figure 2 below.



Being "single-threaded" to LEC tandems creates a single point-of-failure architecture exposing the public to significant risks. As noted above, these risks were recently identified as a Homeland security issue by the FCC Hurricane Katrina Report. This finding confirms the finding of the New York Department of Public Service investigation after the terror attack in September 2001:

shown in the above diagram is, however, the final building block and can be extensively found within the PSTN for ILEC networks.

<sup>&</sup>lt;sup>5</sup> According to the FCC report "Local Telephone Competition: Status as of December 31, 2005", CLECs had 31.6M access lines and ILECs had 143.8M access lines. Based on an assumption of 900 MOUs per access line per month, this equates to 28.44B MOUs per month for CLECs and 129.42B MOUs for ILECS. The CTIA 2005 semi-annual survey for 2006 reported 1.5T MOUs which equates to 125B MOUs per month. Thus, for 2005, competitive carriers represented 54% of total MOUs (153.44M/282.86M); this figure is projected to reach 57% in 2007.

<sup>&</sup>lt;sup>6</sup> See, e.g., Verizon Wireless Interconnection Services, http://www22.verizon.com/wholesale/solution/? solId=300061&catId=100012 ("Verizon will not inter-tandem switch cellular/PCS traffic.").

"After the September 11 attack, we found that the wireless industry may have consistently undersized trunks interconnecting their services to wireline facilities. While this practice may make sense from a purely economic standpoint, the danger is that it can result in network "choke points" that may easily become swamped in emergency or catastrophic situations."

Despite safeguards such as emergency generators and battery back-up power, redundant processors, and diverse facilities to minimize the impact of catastrophic events, tandem switches and major switching hubs have a history of becoming isolated or incapacitated. The fires at New York Telephone Second Avenue Central Office and the Illinois Bell Hinsdale, Illinois office together with the destruction caused by Hurricane Katrina and 9/11 are such examples.

While direct connections between competitive carriers (for example, CLEC 1 to CMRS 2) to bypass the LEC tandem would add diversity, this arrangement is not practical for connecting all competitive carrier switches with one another:

- In order to complete a direct connect network, a carrier with multiple switches needs connections from each of their switches to every other competitive switch. This could require hundreds of circuits. (For example, if there are 100 switches in a market, it would take 9,900 connections to direct connect all the switches.)
- o Carriers seeking direct connections often have to negotiate with their competitors the initial connectivity as well as continue to communicate and work together cooperatively to ensure adequate capacity exists.
- o Due to economics, many direct connections are not efficient (cost savings below the fixed cost to interconnect) and these circuits are normally only engineered to handle existing traffic, not increases tied to industry growth, let alone increased volumes expected in emergency situations.

Thus, in reality, tandems act as concentrators for sparsely trafficked routes and provide an economical alternative to uneconomical direct connections.

A more effective and more rapid means to add much-needed switch and route redundancy and diversity, particularly for competitive switches, would be to have a diverse, independent second tandem network to the PSTN. This would provide immediate resiliency and alternate routing for competitive carriers. This second alternate tandem network would ideally provide:

- Separate physical switch locations from existing tandems.
- o Complete diversity from a facility perspective.
- Diverse transport

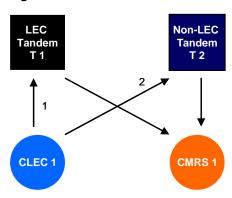
Standard safeguards such as generator and battery back up, etc.

Adding a second tandem (Non-LEC T), particularly one completely diverse to the LEC tandem (LEC T), immediately doubles the termination paths between interconnected competitive switches (CLEC 1 and CMRS 2)(see Figure 3). The second non-LEC tandem also provides a more practical solution for a competitive carrier to interconnect with all other competitive carrier switches through just one connection instead of multiple direct connects.

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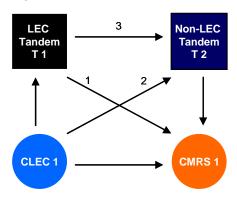
<sup>&</sup>lt;sup>7</sup> Reply Comments of New York Department of Public Service, FCC Docket No. 06-159, September 25, 2006 at 3.

Figure 3



The redundancy benefits of the competitive tandem can be further leveraged by interconnecting the competitive tandem with the LEC tandem, thus enabling the LEC tandem to overflow and re-route traffic through the competitive tandem for indirect termination to the terminating central office when the LEC tandem's connections to the terminating central office are unavailable. (See Figure 4) Interconnecting LEC tandems with independent tandems while allowing competitive carriers to designate the independent tandem as their "homing" tandem enables one tandem to leverage the other tandem's connectivity for overflow and back up routing.

Figure 4



This interconnection between LEC and Non-LEC tandems enables, as shown above, four diversely owned and operated switches to route traffic between themselves efficiently and helps restore the robust route diversity originally engineered into the PSTN when it was principally managed as the closed Bell System. (see Figure 1).

# Neutral Tandem: An Independent Solution for Tandem Diversity

Neutral Tandem is the first alternate tandem service provider facilitating the interchange of traffic between wireless carriers, cable telephony service providers, CLEC, and VoIP providers. Its first-of-its-kind network already currently connects over 600 switches owned by over 50 carriers and allows diverse tandem terminations to over 130 million telephone numbers in over 50 markets in the US.

Neutral Tandem provides the following diversity and network survivability features to the PSTN:

- Diverse tandem switching facilities located in separate buildings from existing ILEC tandems.
- o Multiple competitive access provider facilities for physically diverse transmission.
- o An alternate route for carriers to exchange local and long distance calls.
- o A comprehensive disaster recovery alternative.
- o A neutral (non-competitive) solution for carriers.
- o Reduced risk of network failure in times of Homeland disasters (natural or man-made).
- o Tandem and diverse routing engineering services for the other carriers.

The tandem overlay network designed and built by Neutral Tandem allows competitive carriers to exchange local and long distance traffic over diverse transmission and switching facilities. By reducing everyday reliance on the ILEC tandems, competitive carriers advance their disaster recovery plans. Moreover, Neutral Tandem can provide a valuable service by representing its interconnected carriers in disaster recovery planning. Many carriers do not have the network management skills required to do extensive disaster recovery planning which come with managing a highly interconnected tandem network.

The addition of a *neutral* tandem to a geographic area provides significant second routing choice and significant advancement of network survivability and resiliency. Interconnection of Neutral Tandem with the LEC tandem further enhances that capability. As the Neutral Tandem network continues to grow connections among switches in a market, the PSTN strengthens its ability to complete calls in the event of network outage.

Carriers connecting only to LEC tandems risk isolating their switches if the route between their switch and the tandem or the tandem switch itself is severed or incapacitated. Experience has shown that isolated switches have a cascading effect on all other carriers acting rationally and taking advantage of redundant interconnections.

### Conclusion

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The lessons of 9/11 and Hurricane Katrina highlight that the nation's telecommunications infrastructure is extremely vulnerable to failure exactly when it is needed the most. Resiliency, redundancy, and survivability of the Public Switched Telephone Network are critical to public safety and Homeland security.

Reports from both of these disasters, although very different in nature, each identify the reliance on LEC switches and tandems as a severe weakness in the nation's telephony network. Reducing this risk is simply a function of redundancy and diversity of the network.

Docket No. 06-159.

<sup>&</sup>lt;sup>8</sup> See, e.g., Petition of Neutral Tandem, Inc. for Interconnection with Verizon Wireless, Inc. Pursuant to Sections 201(a) and 332(c)(1)(B) of the Communications Act of 1934, as Amended

An independent, non-LEC tandem solution such as Neutral Tandem provides a second, separate network for routing traffic--particularly between competitive carriers highly dependent on LEC tandems for inter-carrier routing--using diverse switching and transmission completely independent of the LEC tandem network. Interconnecting the LEC tandems with Neutral Tandem furthers the restoration of the original diversity engineered into the Bell System network. From a survivability perspective, this *neutral tandem* network can only be seen as a positive step for the United States in this era of terrorism and increasing risks tied to natural disasters.